



## PARTNER CASE STUDY: Chorus

### KEY FACTS

# CHORUS

**Industry:**

IT Services

**Location:**

Bristol, UK

**Hypervisor supported:**

Hyper-V

**Contact:**

[chorus.co](http://chorus.co)

**Interviewee:**



Simon Dix,  
Technical Director

[Watch the video testimonial here!](#)



Chorus is a company based in Bristol, England, that provides IT managed services to businesses in the UK. The firm works with partners who truly value good-quality IT services and Altaro is their VM backup solution of choice for all their clients.

### THE CHALLENGE

Chorus needed a solution to back up their clients' data, so they were looking for something with superior technical ability over anything else available on the market. They found out about Altaro VM Backup for MSPs through online industry blog. Their interest in the product grew immediately after reading through the positive feedback by other users.

As a Managed Services Provider (MSP), Chorus wanted a product to add to their portfolio that could be easily and rapidly scaled up or down depending on the needs of its different customers.

*"It's really key that we can scale up and scale down,"* said Simon Dix, Technical Director at Chorus.

*"Added to that, they were aware that backing up MSPs is a critical service and clients requesting the service need definite assurance and security".*

## THE SOLUTION

Chorus first made use of Altaro's free 30-day trial. The product was quickly installed and set up and protection of the VM workloads was initiated without Chorus having to enter any fixed or long-term contracts with Altaro. This kind of flexibility is key to Chorus in the ever-changing IT world.

Their aim is to always keep their clients backed up and recover files when needed with the latest software available in the IT services industry.

In their own words:

*"Altaro VM Backup would definitely suit MSPs who need to support other MSPs workloads"*

## THE BENEFITS

Chorus found Altaro VM Backup easy to set up and deploy while being flexible in their terms of use, with the pay-per-use setup being a huge plus.

Using the solution's Cloud Management Console to manage and monitor their clients from a centralized location is an asset – and Chorus found both running this console and training staff to do so to be a straightforward procedure.

Technical support from Altaro exceeds expectations and is even readily available through an online chat functionality enabled within the product. Communication was easy, even for complicated issues.

*"Altaro is very easy to engage with".*



**DOWNLOAD YOUR 30-DAY TRIAL HERE: [www.altaro.com/download](http://www.altaro.com/download)**

# ALTARO

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