



PARTNER CASE STUDY: ITC Solutions SRL

KEY FACTS



Industry:

IT Solutions

Location:

Italy

Contact:

Nicola Marazzotta, CEO

www.itcsolutions.net

ITC Solutions are a specialist IT Communication Company based in Italy. When it comes to optimising infrastructure, they are experts in data management, communication infrastructure design, perimeter security management and technical support.

THE CHALLENGE

ITC Solutions had been hunting for a virtual backup server that would add value to both their company and their clients. Nicola Marazzotta, CEO, was impressed to find that Altaro was everything they needed and then some. Nicola says that Altaro is different to the other vendors that ITC solutions have worked with.

“Virtual backup servers are unified and central. Once implemented, the product is easy to use and remains stable.”

THE SOLUTION

Altaro ticked all the right boxes for ITC Solutions.

“The price is competitive, yet affordable, and the technical support is excellent and fast, which further added value.”

However, the moment ITC Solutions knew that Altaro were the right fit for them was when they “tried and tested the speed of backup and restoration of data.”

They were happy with the data deduplication technique that Altaro use and Nicola has praised them for their “excellent storage management.”

THE BENEFITS

Altaro VM Backup has many benefits. They are able to fix any issues that may arise both effectively and efficiently. Nicola speaks of a time when one of their clients experienced a hardware error. The ITC team were able to perform a complete infrastructure Hyper-V restore, resetting all virtual machines in a “short time.”

Nicola describes:

“The client was very satisfied with the timely restoration process.”

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