



## PARTNER CASE STUDY: Colva Ltd

### KEY FACTS



**Industry:**  
IT services

**Location:**  
Southampton, UK

[www.colva-it.com](http://www.colva-it.com)

Colva Ltd is an information consultancy company offering backup software services including Altaro VM. One of their clients is Twynham School, which, due to its technology college status prioritises speedy and efficient virtualisation.

Like many of their clients – particularly schools – Twynham needed a cost-effective solution for backup without sacrificing on functionality.

### THE CHALLENGE

Many of Colva's clients operate under a tight budget. The backup of servers is essential for many institutions, and quite often, despite the server estate being virtualised, many of the tools available add complexity and cost.

Since not all clients can afford this, it is not an acceptable burden. These same clients would value speed, ease of use, and functionality – so sacrifices are not an option.

## THE SOLUTION

This is where Altaro VM Backup comes in – offering simple functionality at an affordable price.

The software offers great flexibility for both backup and restore jobs. By using Altaro VM Backup, Colva can enable their clients to retrieve individual files directly from a

VM backup or browse through a file system of Exchange VM Backup in order to restore individual emails or any other Exchange items instantly – among other functionalities.

All this functionality and more, coupled with unparalleled ease of use, made the choice simple.

## THE BENEFITS

Altaro's software is functional, and not as expensive as others on the market, and the simplicity of the solution delivered genuine ROI almost immediately.

Not many VM Backup tools simply count the physical servers and not the volume of VM's, and the license model is really that simple – one license per physical server without any restrictions.

There are no additional agents, plug-ins or add-ons so even as the virtual server estate grows and changes the license requirements remain unchanged.

**DOWNLOAD YOUR 30-DAY TRIAL HERE: [www.altaro.com/download](http://www.altaro.com/download)**

# ALTARO

**T (UK):** +44 (0) 203 397 6280 | **T (US):** +1 (919) 251 6279  
**E:** [info@altaro.com](mailto:info@altaro.com) | **www.altaro.com**



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