



## PARTNER CASE STUDY: Bürotechnik

### KEY FACTS



**Industry:**

IT Infrastructure  
and Services

**Location:**

Germany

**Contact:**

Dirk Krause,  
Software Consultant

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Bürotechnik is an IT Infrastructure and Services business based in Germany. The company has provided IT consulting, manufacturing and distribution project, repair, upgrade, server housing and training services for businesses, industry and individuals for over 30 years. It works with many hardware and software partners to deliver the best technical solutions for its customers. Based on the success of this project, it now partners with Altaro to offer Altaro VM Backup to its customers.

### THE CHALLENGE

In [year?] Bürotechnik began to look for a better way to back up its internal email services.

Dirk Krause, Software Consultant at Bürotechnik describes the situation:

*"We were using a Windows backup solution but we didn't find it particularly easy to use. In addition, we were unable to maintain offsite copies of our backups due to the lack of encryption. We started to investigate other possible solutions that would help us to address these problems."*

Altaro's VM Backup made Bürotechnik's solution shortlist because it fully supports Exchange Server backup and restore in addition to its VMware and Hyper-V backup and restore capabilities.

## THE SOLUTION

Altaro VM Backup quickly became the obvious choice, as Dirk describes:

*“What really convinced us was seeing that Altaro VM Backup supports item-level restore for Exchange servers. The ease of use and the performance of Altaro VM Backup were also powerful arguments in its favour.”*

Altaro VM Backup offers great flexibility for both backup and restore jobs – including delivering granular restore options. Using Altaro VM Backup it is simple to retrieve individual files directly from a VM backup or browse through an Exchange VM backup’s file system to restore individual emails or any other Exchange items instantly.

## THE BENEFITS

This functionality, combined with Altaro VM Backup’s unparalleled ease of use has made the Bürotechnik team’s life much easier. Dirk says:

*“Altaro has delivered the item-level restore we were looking for. Its simplicity of use certainly does make our lives easier and we have quick and easy restores with perfect performance.”*

*“We are now able to run our Exchange backups daily, which was almost impossible before. We have fast recovery from our first backup location and a second backup location offsite. Altaro VM Backup has delivered a new level of reliability for us.”*

This level of reliability has delivered peace of mind for the Bürotechnik team. Dirk concludes:

*“Fortunately we haven’t had any disasters yet to put Altaro to the ultimate test. However, we have confidence that Altaro VM Backup won’t let us down – because we can now monitor the success of our backups using server-eye Altaro monitoring sensors.”*

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