



## CUSTOMER CASE STUDY: Pye Bank CofE Primary School

### KEY FACTS



**Company name:**

Pye Bank CofE  
Primary School

**Location:**

Sheffield, UK

**Industry:**

Education

**No of Employees:** 74

**Hypervisor:** Hyper-V

**Interviewee:**



Rob Spencer,  
Network Manager

### 3-HOUR-LONG BACKUPS REDUCED TO A SPEEDY 10 MINUTES WITH ALTARO VM BACKUP

**Customer also enjoys 60% saving in storage space due to Altaro's deduplication.**

*"Our previous backup solution was from another big name, but it was very dated. Now that we are using Altaro VM Backup, the speed difference is truly ridiculous, from a 2- to 3-hour backup to about 10 minutes, with the same data being backed up,"* exclaims Rob Spencer, network Manager at Pye Bank CE Primary School.

This means the British primary school is completing its backups 94% faster than it used to, thanks to the superior functionality provided by Altaro VM Backup. Since switching to Altaro, the school is also saving 60% in its backup storage consumption.

*"Our protected VM data is 2.24TB, and deduplication is around 60%,"* Mr Spencer adds.

Altaro VM Backup provides Augmented Inline Deduplication functionality that condenses data transfer size, resulting in time, backup and storage space savings.

## **"INCREDIBLE" EASE OF USE**

Pye Bank School, based in Sheffield, South Yorkshire, England has 74 employees.

Although Altrao VM Backup was selected for the school's backups by the company that built the school's server, Mr Spencer had previously been familiar with the product.

*"I had previously tried the free version of the software and have been very impressed,"* he says.

That impression was validated once the school started using the software.

*"I wouldn't use anything else," Mr Spencer affirms. "We are now 100% virtual server-based, and the ease of the backup is incredible."*

## **FUSS-FREE AND COST-EFFECTIVE**

What he loves most about Altrao VM Backup is its fuss-free approach and its reliability:

*"It just works, with no fuss. It's very intuitive and having the ability to test the backups via the sandbox is amazingly simple."*

*"The ability to back up our virtual machines, the space it saves on the backup, its speed, and also the ability to restore on a file level has been among the qualities that Altrao VM Backup has brought to the table for us,"* says Mr Spencer, highlighting aspects that particularly stand out.

*"The pricing is very competitive,"* he adds, noting that cost-effectiveness is an important factor.

Mr Spencer is happy to recommend Altrao VM Backup to academic and other organizations:

*"The main advantage I see, among many others, is how easy and intuitive the software is."*

## ABOUT ALTARO

Altaro is a fast-growing developer of easy-to-use backup solutions for managed service providers (MSPs), IT resellers and IT departments. It specializes in backup for virtualized and cloud environments, providing affordable enterprise-class functionality while avoiding unnecessary features that add cost and undue complexity. With 40,000+ customers worldwide, 9,000 partners globally and 1,200 MSPs to date, the company's flagship solution is Altaro VM Backup, which has gained traction as the natural choice for Hyper-V and VMware backup and replication. Altaro also provides a solution to back up and restore Office 365 mailboxes, Altaro Office 365 Backup. Both are also available as monthly subscription programs for MSPs.

**DOWNLOAD YOUR 30-DAY TRIAL HERE: [www.altaro.com/download](http://www.altaro.com/download)**

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