

Disruptive Price-Performance For VM Backups to the Cloud with Altaro & Wasabi

For many organizations virtual machines are essential pieces of software, but they are as vulnerable as the hardware they're on. Keeping regular backups of VMs offsite is an industry best-practice which protects from data loss and equipment failure, but this can be cost prohibitive for organizations with a high volume of VMs at varying sizes.

Wasabi Hot Cloud Storage and Altaro VM Backup Provides Users with Cost-Effective Data Protection Solution For Hyper-V And VMware Environments

[Wasabi](#), the hot cloud storage company, now integrates seamlessly with [Altaro VM Backup](#), the award-winning virtual machine backup and replication solution for Hyper-V and VMware environments, with a convenient, multi-tenant console for managed service providers (MSPs).

This integration enables Altaro customers, partners and managed service providers to securely and quickly save backups directly to Wasabi and benefit from disruptive price and performance. Altaro is already well-established as a robust and reliable data protection solution. By partnering with Wasabi, Altaro has gained additional cost-effectiveness. Through this integration, Altaro VM Backup allows users to store their backup data to the cloud via Wasabi in a highly affordable, scalable and dependable manner.

It's fast and easy for Altaro users to get up and running with Wasabi: They simply need to input their Wasabi access credentials into Altaro VM Backup to securely and seamlessly handle data transfers, without requiring any additional resources running in the cloud to provide backup storage.

Altaro Partners and MSPs are encouraged to join the [Wasabi Partner Network](#) while resellers and MSPs are invited to join [Altaro's Partner Program](#).

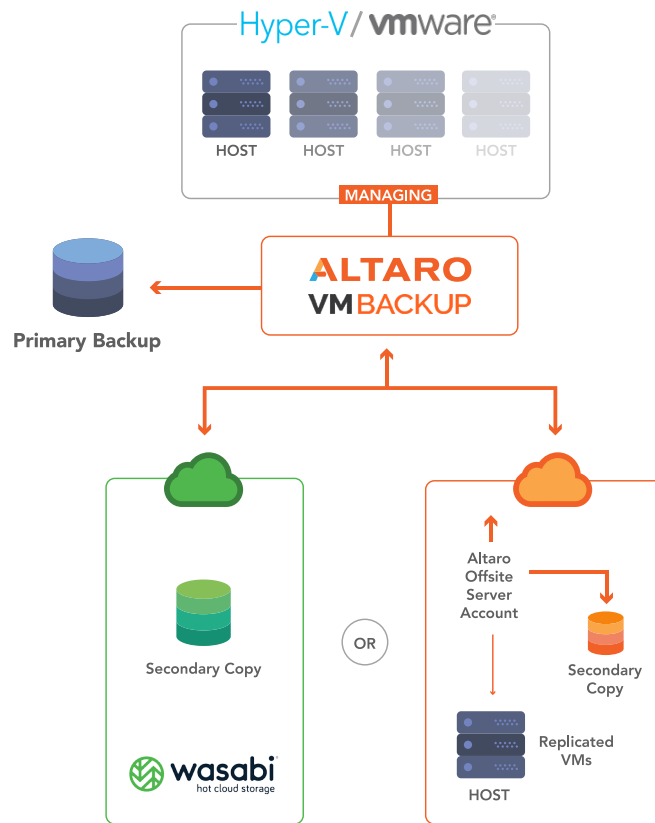
By partnering with Altaro, Wasabi helps businesses curtail their storage costs while enjoying solid data protection and business continuity. Wasabi hot cloud storage is a fast and super-affordable cloud object storage solution. Altaro VM Backup is an award-winning backup and replication solution for Hyper-V and VMware, built for MSPs, resellers and IT departments. Used by 50,000+ businesses worldwide, it's characterized by ease of use, speed and affordability – and a [multi-tenant console that gives MSPs a single pane of glass view](#).

KEY FEATURES

- High-performance backup, replication and recovery solution – fast, robust & easy
- Multi-tenant management for single pane of glass view across all Altaro installations
- Enterprise features at an affordable price
- Outstanding, lightning-fast 24/7 support
- Dramatic storage savings due to Altaro's signature Augmented Inline Deduplication

BENEFITS

- Ensure business continuity: Get back up and running fast should disaster strike
- Minimize data loss and productivity loss
- Optimize IT productivity — the fuss-free, user-friendly solution gives the team freedom to focus on other issues
- Slash storage costs
- For MSPs: Enjoy excellent recurring revenue



Altaro - Wasabi VM Backup Architecture

About Altaro

Altaro is a fast-growing developer of robust backup solutions for managed service providers (MSPs), IT resellers and companies. With 50,000+ customers in 121+ countries worldwide, 10,000 partners and 2,000+ MSPs to date, Altaro provides affordable enterprise-class functionality while avoiding unnecessary features that add cost and undue complexity. Its flagship solution is Altaro VM Backup, a backup solution for virtualised environments that has gained traction as the natural choice for Hyper-V and VMware backup and replication. Altaro Office 365 Backup is its subscription solution to back up and restore Office 365 mailboxes, OneDrive and SharePoint. Both products are also available as monthly subscription programs for MSPs. A freeware physical server backup solution is also available. Altaro has offices in the US, the UK, Germany, France, North Macedonia and Malta.

Next Steps

- **CONTACT WASABI TODAY.** Learn more about our price, performance and protection benefits.
- **TRY WASABI FOR FREE.** Get up to 1 TB for 30 days.

ABOUT WASABI

Wasabi is the hot cloud storage company delivering disruptive storage technology that is 1/5th the price of Amazon S3 and faster than the competition with no fees for egress or API requests. Unlike first generation cloud vendors, Wasabi focuses solely on providing the world's best cloud storage platform. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi is on a mission to commoditize the storage industry. Wasabi is a privately held company based in Boston, MA.

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